THE CHARTIST
P.O. Box 758, Seal Beach, California 90740 Editors: Dan Sullivan © Steve Mais


## STAY FULLY INVESTED

We are of the opinion that the market will move in the direction of the prevailing trend that was in effect prior to the trading range and there is no question that it was bullish. In the meantime, the stalemate continues with the benchmark S\&P 500 locked in a trading range that stretches back to July 14th, encompassing 40 trading sessions. The last time it posted a gain or loss of $1 \%$ or more was back on July 8th. This is far from a record. Just a couple of years ago, between April 17th and July 16th of 2014, the S\&P 500 went 62 trading sessions without a gain or a loss of $1.0 \%$ or more.

According to The Option Strategist, there have been twelve periods since 1990 in which the S\&P 500 went 30 trading sessions without a gain or a loss of $1.0 \%$ or more. The obvious question is, how did the
market perform after the streaks ended? Surprisingly, very little upside progress on the average was made over the next three and six month periods with the S\&P 500 posting average gains of $2.30 \%$ and $3.98 \%$, respectively. However, a year after the streak, the average gain was $10.6 \%$ with a win/loss ratio of 9 to 3 . One conclusion that is readily apparent is that the market did not fall apart after the streaks ended. The worst performance over the next twelve months was $-4.08 \%$. While the top-performing twelve-month periods were $35.8 \%$ in 1994 and $23 \%$ in 1995.

As the trading range persists, the market's subsurface has gotten stronger. This is borne out by the NYSE advance/decline (A/D) line which continues to push higher, finishing in record high territory in three out of the last four trading sessions. Note on the chart on this page how quickly the $\mathrm{A} / \mathrm{D}$ line recovered as it rallied off the Brexit lows, recouping all of the lost ground five sessions ahead of the S\&P 500. The A/D line of the S\&P 600, which tracks the progress of small caps, also continues to set records. Since the beginning of the impasse on July 14th, the S\&P 500 has only gained $0.81 \%$, while the Nasdaq and Russell 2000 are ahead $4.5 \%$ and $4.7 \%$, respectively. The Russell $2000+15.5 \%$ and Nasdaq $+14.5 \%$ have also led the parade since the Brexit lows (June 27th).

There has also been a resurgence in international shares which have outperformed the S\&P 500 by a substantial margin. While the S\&P 500 has gained $9.5 \%$ since the Brexit lows, the Vanguard Total International Stock (VEU), which covers $98 \%$ of the world's non-U.S. markets, has gained $14 \%$, relatively in line with the median gain of $15.3 \%$ garnered by the 25 international ETFs that we track. We should also add that just about all of these international ETFs are exhibiting bullish chart patterns.


We are also encouraged by the recent move in the Dow Transports, which have posted gains for five straight trading sessions and in the process have moved back above their July highs. It will be recalled that the Transports last recorded bull market highs back on December 29th, 2014,

[^0]peaking well ahead of the major averages. The Transports have been considered for some time by analysts to be the canary in the coal mine, and there is still a divergence between the Transports and the majority of key indices. Nevertheless, the recent move is encouraging and is certainly a step in the right direction.

As we have previously pointed out, the heavily overbought condition that the market was in on July 14th has been thoroughly worked off in the interim.

## Q\&A

QUESTION: As I see it, this bull market is on its last leg. Investors are simply too complacent. How do you square yourself with all of the bullish sentiment out there?

ANSWER: The latest from Investors Intelligence, the folks who monitor advisory services, now shows $52.5 \%$ of advisory newsletters in the bullish camp versus $20.8 \%$ bears. This marks the 8th week in a row in which the bullish contingent topped $50 \%$. This is indicative of a mature bull market, but not necessarily one that is going to end abruptly. On the other side of the coin, the American Association of Individual Investors (AAII), in their weekly poll, show only $29.7 \%$ bulls and they have been nowhere near $50 \%$ over the past several months. We expect the AAII numbers to top $50 \%$ before this bull market is concluded, and we're looking for a $60 \%$ bullish reading from Investors Intelligence.

QUESTION: How do I get in sync with your strategy? I am mostly in cash.

ANSWER: The ideal way to participate in the Chartist strategy is to follow its dictates when practical. With our June 2nd buy signal and positive momentum in the market, we advise remaining fully invested. If you for whatever reason have money on the sidelines, a practical plan at this juncture, depending on your risk
tolerance, would be to set up a dollar cost averaging program. For instance, you could divide your extra cash into increments like $25 \%$ of the total and choose investment dates of September 15 th, October 17 th , November 15 th, and December 15th to invest each increment.

QUESTION: I've been a Chartist subscriber for many years and was surprised when you did not recommend any stocks for your Actual Cash Account or Aggressive Account on your most recent buy signal. Your recommendations were limited to ETFs. Have you changed your methodology?

ANSWER: There have been occasions in the past when we have limited our recommendations to ETFs, and the most recent buy signal was one of them. To answer your question, we have not changed our methodology. We will continue to recommend and purchase high relative strength stocks. However, we also intend to use ETFs which can reduce the volatility that is inherent to the type of stronger-than-market stocks that we recommend and purchase for our real money accounts. Lower volatility equals fewer whipsaws.

QUESTION: You recently wrote that Hillary Clinton was a cinch to become the next President. Are you still that sure given the tightening in the most recent polls?

ANSWER: We did not say that Clinton was a "cinch," we said that she was an overwhelming favorite based on the betting sites that have proven to be more accurate than the polls. At last glance, the New York Times Consensus of the most recent polls has Clinton at $41 \%$, Trump at $39 \%$, and Johnson at $9 \%$. If we can believe the polls, that's a wide open race. However, the betting sites show $68.7 \%$ of the money on Clinton versus $27.2 \%$ on Trump. Clinton remains the heavy favorite, although not as heavy a favorite as she was in early August, when the betting had her at $78 \%$ versus only $18 \%$ for Trump.

## DAN'S AGGRESSIVE ACCOUNT

STATUS AS OF 09/08/16

| STOCK | STOCK SYMBOL | NO. OF SHARES | $\begin{aligned} & \text { PURCHASE } \\ & \text { DATE } \end{aligned}$ | $\begin{aligned} & \text { PURCHASE } \\ & \text { PRICE } \end{aligned}$ | AMOUNT INVESTED | $\begin{aligned} & \text { CURRENT } \\ & \text { PRICE } \end{aligned}$ | $\begin{gathered} \text { IT CURRENT } \\ \text { VALUE } \end{gathered}$ | $\begin{aligned} & \text { GAIN } \\ & \text { (LOSS) } \end{aligned}$ | PERCENT CHANGED |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ABBVIE | ABBV | 188 | 01/02/13 | 34.12 | 6,442 | 64.06 | 12,043 | 5,601 | 87.7 |
| ABBOTT LABORATORIES | ABT | 188 | 08/13/12 | 31.75 | 5,941 | 41.85 | 7,868 | 1,927 | 31.8 |
| ALLERGAN PLC | AGN | 144 | 10/01/13 | 144.00 | 20,736 | 241.69 | 34,803 | 14,067 | 67.8 |
| ALLSTATE CORPORATION | AlL | 633 | 08/13/12 | 37.98 | 24,044 | 69.22 | 43,816 | 19,772 | 82.3 |
| AMGEN INCORPORATED | AMGN | 150 | 08/13/12 | 82.38 | 12,357 | 170.97 | 25,646 | 13,289 | 107.5 |
| BIOGEN IDEC INC | BIIB | 164 | 08/13/12 | 145.08 | 23,792 | 307.73 | 50,468 | 26,675 | 112.1 |
| ANHEUSER-BUSC INBEV ADRF | BUD | 289 | 08/13/12 | 81.37 | 23,516 | 126.56 | 36,576 | 13,060 | 55.5 |
| CBS CORPORATION | CBS | 348 | 08/13/12 | 35.51 | 12,359 | 53.36 | 18,569 | 6,210 | 50.3 |
| COMCAST CORP NEW CL A | CMCSA | 699 | 08/13/12 | 34.55 | 24,153 | 66.16 | 46,246 | 22,093 | 91.5 |
| SPDR DOW JONES | DIA | 7,224 | 06/03/16 | 177.98 | 1,285,736 | 184.83 | 1,335,212 | 49,475 | 3.8 |
| DISCOVER FINANCIAL SVCS | DFS | 651 | 08/13/12 | 36.76 | 23,933 | 59.72 | 38,878 | 14,944 | 62.5 |
| D R HORTON CO | DHI | 597 | 09/07/12 | 19.95 | 11,910 | 31.54 | 18,829 | 6,919 | 58.1 |
| DISNEY WALT CO | DIS | 480 | 08/13/12 | 49.54 | 23,777 | 94.09 | 45,163 | 21,386 | 89.9 |
| EBAY INC | EBAY | 526 | 08/13/12 | 17.31 | 9,104 | 32.70 | 17,200 | 8,096 | 88.9 |
| EQUINIX INC NEW | EQIX | 133 | 08/13/12 | 183.57 | 24,415 | 373.03 | 49,613 | 25,198 | 103.2 |
| 21ST CENTURY FOX | FOXA | 1,028 | 08/13/12 | 20.67 | 21,249 | 24.75 | 25,443 | 4,194 | 19.7 |
| HOME DEPOT INC | HD | 210 | 09/07/12 | 57.41 | 12,056 | 131.26 | 27,565 | 15,508 | 128.6 |
| ISHARES RUSSELL 2000 | IWM | 6,594 | 06/03/16 | 116.47 | 768,012 | 125.16 | 825,305 | 57,293 | 7.5 |
| LENNAR CORP CLA | LEN | 749 | 08/13/12 | 31.23 | 23,394 | 46.87 | 35,106 | 11,712 | 50.1 |
| LINKEDIN CORP | LNKD | 101 | 09/07/12 | 119.85 | 12,105 | 192.85 | 19,478 | 7,373 | 60.9 |
| SPDR S\&P MIDCAP 400 | MDY | 3,740 | 06/03/16 | 274.43 | 1,026,377 | 286.96 | 1,073,230 | 46,853 | 4.6 |
| ALTRIA GROUP INC | MO | 355 | 08/13/12 | 34.91 | 12,394 | 66.40 | 23,572 | 11,178 | 90.2 |
| PULTEGROUP INC | PHM | 1,790 | 08/13/12 | 12.52 | 22,413 | 20.88 | 37,375 | 14,962 | 66.8 |
| PHILIP MORRIS INTL INC | PM | 135 | 08/13/12 | 91.99 | 12,419 | 101.32 | 13,678 | 1,260 | 10.1 |
| PAYPAL | PYPL | 526 | 08/13/12 | 26.77 | 14,079 | 39.27 | 20,656 | 6,577 | 46.7 |
| POWER SHARES | QQQ | 6,951 | 06/03/16 | 110.37 | 767,189 | 117.23 | 814,866 | 47,677 | 6.2 |
| SHERWIN WILLIAMS CO | SHW | 171 | 08/13/12 | 141.01 | 24,112 | 283.35 | 48,453 | 24,341 | 100.9 |
| SPDR S\&P 500 | SPY | 6,094 | 06/03/16 | 210.32 | 1,281,699 | 218.51 | 1,331,600 | 49,901 | 3.9 |
| SUNTRUST BANKS INC | STI | 442 | 09/07/12 | 27.60 | 12,201 | 43.88 | 19,395 | 7,194 | 59.0 |
| A T \& TINC NEW | T | 331 | 08/13/12 | 37.39 | 12,377 | 41.19 | 13,634 | 1,256 | 10.2 |
| TARGET CORPORATION | TGT | 458 | 08/13/12 | 62.56 | 28,651 | 69.46 | 31,813 | 3,162 | 11.0 |
| T J X $\operatorname{Cos}$ INC | TJX | 539 | 08/13/12 | 44.40 | 23,934 | 76.22 | 41,083 | 17,148 | 71.7 |
| VISA INCCL A | V | 385 | 08/13/12 | 32.17 | 12,389 | 82.97 | 31,943 | 19,555 | 157.9 |
|  |  |  |  |  | 5,619,266 |  | 6,215,124 | 595,859 | 10.6\% |
|  | BEGINNING VALUE 10/09/07 |  | \$5,000,000 |  | MONEY MARK | FUNDS | \$142,2 |  |  |
|  | MARGIN BALANCE |  | \$0 |  | NET CURRENT |  | \$6,357,3 |  |  |
|  | TOTAL PROFITS |  | \$1,357,398 |  | \% RETURN |  | 27.15 |  |  |

Above are all the open positions in the Chartist long-term managed account. On each and every trade, actual cash is deployed. Copies of the complete Track Record are available upon request. Whenever the Chartist makes recommendations concerning this account, they are placed on our Hotline at approximately 3:00 PM West Coast Time. The Actual Cash Account is NOT hypothetical. It is the personal account of Dan Sullivan. We do not act on behalf of ourselves or the Actual Cash Account until the day after our hotline is activated, this gives everyone ample time to accept or reject the advice placed on the Hotline. The Chartist does have discretionary managed accounts who may buy or sell the same securities listed in our publication before or after they are recommended on our newsletter or hotlines. The performance results of the Actual Cash Account are presented gross of advisory fees. Officers, employees, affiliates and clients of The Chartist, Inc. may have positions in securities and may make additional purchases or sales.

## TRADER'S PORTFOLIO

|  |  | PURCHASE | PURCHASE | CURRENT | PERCENT | MENTAL |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| STOCK | SYMBOL | DATE | PRICE | PRICE | PROFIT | STOP |
| BERKSHIRE HATHAWAY CL B | BRKB | $04 / 23 / 14$ | 127.49 | 149.78 | 17.48 | 122.72 |
| SPDRS SELECT SECTOR TECHNOLOGY | XLK | $08 / 19 / 14$ | 39.77 | 47.31 | 18.96 | 41.26 |
| FACEBOOK | FB | $11 / 04 / 15$ | 103.21 | 130.27 | 26.22 | 110.55 |
| GENERAL ELECTRIC | GE | $11 / 04 / 15$ | 29.55 | 31.04 | 5.04 | 26.22 |
| MCDONALDS | MCD | $11 / 04 / 15$ | 112.19 | 116.17 | 3.55 | 109.52 |
| EQUINIX | EQIX | $06 / 03 / 16$ | 367.55 | 373.03 | 1.49 | 316.3 |
| ACTVIISION | ATVI | $06 / 03 / 16$ | 38.69 | 43.3 | 11.92 | 36.26 |
| AMAZON | AMZN | $06 / 03 / 16$ | 727.00 | 784.06 | 7.85 | 654 |
| T-MOBILE | TMUS | $06 / 03 / 16$ | 43.18 | 46.71 | 8.18 | 38.31 |
| LOWES | LOW | $06 / 03 / 16$ | 80.47 | 74.13 | -7.88 | 69.84 |
| DIGITAL REALTY | DLR | $06 / 03 / 16$ | 97.50 | 100.46 | 3.04 | 90.89 |
| NISOURCE | NI | $06 / 03 / 16$ | 24.24 | 24.39 | 0.62 | 20.94 |
| AMERICAN WATERWORKS | AWK | $06 / 03 / 16$ | 75.84 | 75.73 | -0.15 | 67.02 |

The above recommendations are for short- or intermediate-term Traders. Mental Stops are deployed on all recommendations. When a stock drops below its
mental stop and stays under on a closing basis, it should be sold the next day.

## SELECTED QUOTES

Money Forecast Letter; Editor: David C. Jennet; PO Box 6170 Holliston, MA 01746

The meeting between U.S. President Barack Obama and Chinese President Xi Jinping China is more notable for what will not change than for anything that will. Specifically, China and America say they will continue the policy of not using exchange rates to gain an unfair trade advantage between the two countries. How nice. It is easy for the Chinese to agree to not mess with their exchange rate. Leaving it right where it is now allows them to maintain the huge trade surpluses they continue to enjoy when it comes to the United States. I don't think it is too difficult to understand why the American government is so reluctant to call China out over their massive trade deficits. Our government is getting its marching orders form a handful of major American corporations, who continue to believe they have a chance to expand into China where 1.3 billion Chinese consumers will be waiting to buy their goods.

Sadly, the truth is that the next American company the Chinese Communist Party allows to become an important player in the Chinese economy will be the first company to do so. The Chinese Communists are very good at allowing American companies into China, as long as they partner-up with a company owned by the Chinese government. Of course, the Chinese insist that the U.S. companies build their products in China and once they have learned how we do it, they make life miserable for their partners and drive them out of the market.

Apple is the largest American company to learn the hard way that the Chinese do not intend to let them dominate their home market. Recently, a Chinese court ruled that Apple must stop selling their phones in China because they are infringing on the trademark rights of an obscure Beijing-based company that brands some of its products as IPHONE. It also claims (are you sitting down) that Apple stole their designs and used them to make the iPhone 6 and 6 Plus. Apple is on record as saying they expect this court ruling to be
overturned on appeal. We will see. Whether it is overturned or not, it is clear that Communist China is playing American corporations for the fool. They have a long-term economic plan, and it does not involve the sale of American goods to Chinese consumers.

More proof of this comes from the recent announcement that Yum! Brands is trying to spin off portions of its Chinese operations. Yum! Brands owns KFC, Pizza Hut and Taco Bell. They have been one of the more successful American companies in China, but the Chinese government has concluded that the time is right to drive out the Americans. They are attempting to do this by manufacturing phony complaints about food safety at these American-owned restaurants. Yum!, realizing that China wants in on their business, is attempting to appease the Communists by spinning off part of the company in order to sell it to a government-backed entity. Alas, they are discovering that efforts to protect their remaining assets are running into resistance. I predict it is only a matter of time before Yum! Brands exits the Chinese market entirely. Although, it would not surprise me if restaurants called KFC, Pizza Hut, and Taco Bell remained in operation after they left. Many people who have watched this story unfold have speculated that this is just the start. There are many famous makers of luxury goods operating in China and all of them will eventually face the same pressures to sell out to the Chinese government and leave the country.

## Tactical Investor; Editor: Sol Palha; www.tacticalinvestor.com

Hedge fund titans once ran their firms like elite private clubs, picking who made it past the velvet rope and how much they would pay for access to supercharged performance. Years of poor
performance have now led a number of funds to consider something more like general admission. "I see the herd mentality among hedge funds every day," Roslyn Zhang, a managing director at China Investment Corporation, China's sovereign wealth fund, said at the SkyBridge Alternatives, or SALT, hedge fund conference in Las Vegas last month. Describing how some funds spend "two seconds" on one theme before deciding to put investor money behind the idea, she added: "We pay 2 and 20 for treatment like this. I am reflecting that maybe we are not making the right decision."

Doug Dillard followed the path that once almost guaranteed entrance into the 1 Percent: Good college (Georgetown), an investment bank (Morgan Stanley), MBA (Harvard). Then a hedge fund. A decade out of business school, he was heading Standard Pacific Capital, a multibillion-dollar San Francisco firm that traded global stocks. It did well by its clients, making money in 2008 as markets plummeted.

But Dillard's returns - like most other hedge fund managers' - failed to keep pace in the post-Great Recession bull market. Investors exited. In February, when assets slid below $\$ 500$ million, Dillard pulled the plug. "It has recently become clear to both of us that sometimes there is a logical conclusion to even a good thing," he and his partner, Raj Venkatesan, wrote to clients. They aren't the only ones thinking their good thing might be gone. On April 26, Third Point manager Dan Loeb, one of the hedge fund elite, wrote to investors that the industry is "in the first innings of a washout." At the annual Berkshire Hathaway shareholder meeting at the end of April, Warren Buffett told investors to keep money away from hedge funds because of their high fees and lousy return. $\mathbf{W}$

[^1]
## RELATIVE STRENGTH RATINGS

| Name | Symbol | Last | $\begin{gathered} \text { P/E } \\ \text { Ratio } \end{gathered}$ | $\begin{gathered} \text { Yield } \\ \% \end{gathered}$ | $\begin{aligned} & \text { Mkt } \\ & \text { Cap } \end{aligned}$ | $\begin{gathered} \text { EPS Est } \\ \text { (current year) } \end{gathered}$ | $\begin{aligned} & \text { EPS Est } \\ & \text { (next year) } \end{aligned}$ | Pct from <br> 200d MA | Pct from 50d MA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -1 NVIDIA CORPORATION <br> Operates as a visual computing company. | NVDA | 62.64 | 41.16 | 0.74 | 33.45B | 1.84 | 1.9 | 40.31\% | 5.66\% |
| -2 EQUINIX, INC. <br> Provides data center services to protect and | $\begin{aligned} & \text { EQIX } \\ & \text { onnect the in } \end{aligned}$ | $\begin{gathered} 373.03 \\ \text { nation asse } \end{gathered}$ | 368.24 | 1.88 | 26.51B | 14.93 | 18.45 | 6.59\% | 0.67\% |
| -3 AMAZON.COM, INC. <br> Operates as an online retailer in North Ame | AMZN <br> a and inter | $784.06$ <br> nally. | 194.99 |  | 371.7B | 5.76 | 10.4 | 15.02\% | 2.91\% |
| -4 EDWARDS LIFESCIENCES CORP. <br> Provides products and technologies to treat | EW <br> ructural hea | $117.33$ <br> sease and | $48.48$ <br> ly ill patie |  | 24.98B | 2.88 | 3.4 | 14.60\% | 3.33\% |
| -5 ACTIVISION BLIZZARD, INC. <br> Develops and publishes online, personal con | ATVI <br> puter (PC), | $43.3$ <br> game | 43.61 <br> handheld, | $0.61$ <br> bile, and | 32.11B <br> games wo | dwide. | 2.16 | 16.16\% | 5.49\% |
| -6 T-MOBLLE US, INC. <br> Provides mobile communications services in | TMUS <br> he United St | 46.71 <br> Puerto R | $\begin{gathered} 35.93 \\ \text { nd the U.S. } \end{gathered}$ |  | 38.43B | 1.32 | 1.98 | 11.37\% | 0.51\% |
| -7 MEDIVATION, INC. <br> Focuses on the development and commercia | MDVN zation of m | 80.76 <br> l therapie | at serious | ases in | 13.4B <br> nited States. | 1.27 | 2.18 | 42.73\% | 15.83\% |
| - 8 FACEBOOK, INC. <br> Operates as a mobile application and Websit | FB <br> that enable | $130.27$ <br> ople to co | $62.27$ <br> share, dis | , and | $374.09 \mathrm{~B}$ <br> nicate. | 3.94 | 5.06 | 11.68\% | 4.70\% |
| -9 WASTE CONNECTIONS, INC. <br> Provides solid waste collection, transfer, disp | WCN <br> sal, and recy | 78.15 <br> services | ily in the | $0.74$ <br> S States | 13.68B | 2.44 | 3.02 | 12.14\% | 2.27\% |
| - 10 ROYAL GOLD, INC. <br> Acquires and manages precious metals royal | $\begin{aligned} & \text { RGLD } \\ & \text { ies, metal stre } \end{aligned}$ | $\begin{gathered} 80.25 \\ \text { s, and sim } \end{gathered}$ | erests. |  | 5.24B | 1.9 | 2.28 | 25.06\% | -1.26\% |
| -11 VEEVA SYSTEMS INC. <br> Provides industry cloud software and data so | VEEV <br> lutions for th | $41.25$ <br> sciences | $111.49$ |  | 5.56B | 0.6 | 0.75 | 30.63\% | 6.82\% |
| -12 THE HOME DEPOT, INC. <br> Operates as a home improvement retailer. | HD | $131.26$ | $22.22$ | 2.04 | 163.29B | 6.33 | 7.18 | -0.92\% | -3.47\% |
| - 13 TYSON FOODS, INC. operates as a food company worldwide. |  |  | 18.16 | 0.78 | 28.54B | 4.52 | 4.87 | 10.08\% | 0.54\% |
| - 14 BOSTON SCIENTIFIC CORPORATION <br> Develops, manufactures, and markets medic | BSX <br> 1 devices for | $\begin{gathered} 24.48 \\ \text { in various } \end{gathered}$ | entional n |  | 33.31B <br> worldwide | 1.1 | -0.02 | 13.16\% | 1.81\% |
| -15 VISA INC. <br> Operates an open-loop payments network | V orldwide. | $82.97$ | $35.26$ | $0.68$ | 195.88B | 2.79 | 3.32 | 6.96\% | 3.55\% |
| - 16 CONCHO RESOURCES, INC. <br> Engages in the acquisition, development, exp | CXO <br> oration, and | $134.17$ <br> duction of |  |  | $\begin{aligned} & \begin{array}{l} \text { 18.91B } \\ \text { the Unites S } \end{array} \end{aligned}$ | ates. 0.21 | -0.23 | 15.61\% | 4.36\% |
| -17 DIGITAL REALTY TRUST INC. <br> Engages in the ownership, acquisition, devel | DLR <br> pment, rede | $100.46$ <br> ment, an | 223.24 <br> agement | $\begin{gathered} \hline 3.52 \\ \text { chnology } \end{gathered}$ | 14.75B <br> ted real esta | 5.71 | 6.08 | 4.93\% | -1.67\% |
| -18 NEWELL BRANDS INC. | NWL | $52.47$ | $50.89$ | $1.42$ | 25.3B | 2.87 | 3.06 | 10.92\% | -0.83\% |



Stocks which are added to the Relative Strength Ratings are not buy recommendations. Conversely, stocks that are deleted from the ratings are not sell recommendations. Basically, the ratings can be thought of as our watchlist. The Relative Strength Ratings represent our way of tracking high relative strength stocks. By high relative strength, we are referring to stocks that are significantly stronger than the overall market, as of the day of publication of the newsletter. These are the stocks we are currently monitoring and are potential buy candidates.

|  | ADDITIONS |  |
| :--- | :--- | :--- |
| VISA (V) | DELETIONS |  |
| NETEASE (NTES) | ADOBE SYSTEMS (ADBE) | BROADCOM (AVGO) |

SYM=Stock's ticker tape symbol. EXCH=Exchange the stock is traded on ( $\mathrm{A}=\mathrm{AMEX}$ ) ( $\mathrm{N}=\mathrm{NYSE}$ ) ( $\mathrm{O}=\mathrm{NASDAQ}$ ). LAST=Closing price as of publication date. P/E Ratio=Current stock price divided by trailing annual earnings per share. YIELD=Current yield based upon the current price and the total dividends over the past 12 months. MKT CAP=calculated by multiplying the Last Trade by the current number of shares outstanding. EPS EST (CURRENT YEAR)=The estimated annual earnings for the current fiscal year. EPS EST (NEXT YEAR)=The estimated annual earnings for the next fiscal year. PCT FROM 200d MA=\% above/below 200 day moving average. PCT FROM $50 \mathrm{~d} \mathrm{MA}=\%$ above/below 50 day moving average.

Actual performance results of the Actual Cash Account represent the performance of one continuous account managed by The Chartist, Inc. ("The Chartist"). The performance results reflect the reinvestment of dividends and other account earnings, and are net of applicable account transaction and custodial charges. Past performance may not be indicative of future results and the performance of a specific individual client or newsletter subscriber's account may vary substantially from the performance results. No current or prospective client or subscriber should assume that future performance will be profitable, equal the performance results reflected above, or that any of the above holdings (or the account) is suitable for his/her individual situation. All performance results have been compiled solely by The Chartist, are unaudited, and have not been independently verified. Information pertaining to The Chartist's investment advisory operations, services, and fees is set forth in The Chartist's current written disclosure statement, a copy of which is available from The Chartist upon request.

If the subscriber were to become a managed account of The Chartist to manage a portfolio similar to the Actual Cash Account, performance would be reduced by $1.25 \%$ annually, reflecting the maximum investment management fee that would have been charged by The Chartist under its current managed accounts fee schedule. For reasons including variances in actual account holdings, variances in the investment management fee incurred, market fluctuation, the date on which a client engaged The Chartist's managed account services, and any account contributions or withdrawals, the performance of a specific client's account may vary substantially from the above indicated results.

## SUBSCRIPTION RATES: \$290.00 FOR 1 YEAR, \$530.00 FOR 2 YEARS OR \$770.00 FOR 3 YEARS (562) 596-2385

## CHARTIST MANAGED STOCK ACCOUNTS

For information about our money management services, please give our office a call at 1 (562) 596-2385 and ask for Steve Mais. The minimum account size is $\$ 100,000.00$ per account.


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